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Generally, The Tax Shall Be Computed At 5.3%, With One Half Cent Or More Being Treated As One Cent. •

Dealers May Compute The Tax Using The Bracket Chart Below To Eliminate Fractions Of One Cent. Tax Tax Tax Tax Tax Tax Tax 0.00 0.09 0.00 10.29 10.47 0.55 20.67 20.84 1.10 31.04 31.22 1.65 41.42 41.60 2.20 51.80 51.98 2.75 62.17 62.35 3.30 10th,

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...2. Expand The Range Of Services Offered To My Customers By Aiming To Sell Across The Range Of Services Offered By ABC. Target Percentages Being, Black And White Copying 25%, Colour Copying 20%, Printing 35%, Design Work 10%, Other Services 10% 3.

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Controllables - Marketing - No. Of Strategy Salespeople

- Marketing Mix - Staffing - Product - Training - Price -

Procedures - Promotion - Tools - Place - Information -

Motivation - Compens 22th, 2024.

Sales Management 101, Conducting Powerful Sales

Review ... Efficiency Of The Sales Person, That Is, Are

They Being As Productive As Possible. You Can Use The Funnel Review To Determine Sales Cycle Time,

Conversion/win Rates, And A Number Of Other

Productivity Factors. To Conduct The Review Most

Effectively, I suggest the following:

- Have the sales person's funnel/forecasts from the past two months.

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